



NORTH
Prodexpo
DEVELOPING THE FUTURE

2nd Real Estate Conference
Thursday, March 21, 2019
MAKEDONIA PALACE, THESSALONIKI

AGENDA

09.30	REGISTRATION
10.00	WELCOME REMARKS Yiannis Thomatos, Prodexpo Organizing Committee
10.05	PANEL DISCUSSION 1 THESSALONIKI 2019: GROWTH PROSPECTS THE STATE'S VIEW Nikos Tachiaos, Deputy Mayor of Culture and Architecture, Municipality of Thessaloniki Thanassis Pappas, Deputy Mayor of Technical Projects and Environment, Municipality of Thessaloniki THE MARKET'S VIEW Paris Billias, President, Technical Chamber of Greece / Section of Central Macedonia (TCG/SCM) Athena Giannakou, Professor, Department of Planning & Development, Aristotle University of Thessaloniki Dimitris Tzivras, MRICS, General Manager Thessaloniki Branch, CBRE Atria Chair: Maximos Kalatzis, Vice President & CFO, Makt
11.05	PRESENTATION ARCHITECTURAL KNOWLEDGE – COLLECT AND DISSEMINATE Ermis Adamantidis, Co-Founder, Not a Number Architects
11.20	NETWORKING BREAK
11.45	PANEL DISCUSSION 2 MOVING THE PIECES. BUILDING THE FUTURE WITH YOUNG PROFESSIONALS Dimitris Papastergiou, Mayor of Trikala George Maltezos, Associate Banker, EBRD Ilias Papageorgiou, Architect, Founder PILA Dimitris Georgiopoulos, Head of Technical Department, NBG Pangaea REIC Chair: Dimitris Andriopoulos, President & Managing Director, Dimand
13.00	PANEL DISCUSSION 3 TOURISM INVESTMENT OPPORTUNITIES IN NORTHERN GREECE Spiros Pengas, Deputy Mayor for Tourism Development & International Relations, Municipality of Thessaloniki Panayiotis J. Merekoulis, CEO, VALUES Panos Paleologos, President & Founder, HotelBrain Theresa Messari, General Manager & CFO, NBG Pangaea REIC Maria Deda, Architect, Founder, Deda & Architects Chair: Theofilos Kyratsoulis, General Manager, Mindhaus

14.15	PRESENTATION “SHARING” THESSALONIKI: THE CASE OF AIRBNB Agapi Xifilidou , MRICS, Member of the valuation team, Pointers Property Services S.A.
14.30	LIGHT LUNCH
15.15	PANEL DISCUSSION 4 TAXES & REAL ESTATE: THE INVESTORS’ VIEW Stratos Paradias , President, Hellenic Property Federation & International Union of Property Owners Nick Kalofonos , Senior Manager, Tax Department, KPMG Greece Kostas Georgakos , Co-Founder, Georgakos Properties & Parthenon Real Estate Chair: Athanasia Bidiou , Editor in Chief, voria.gr
16.00	PANEL DISCUSSION 5 TRENDS AND OPPORTUNITIES IN THE REAL ESTATE MARKET: RETAIL, OFFICES, SECOND HOME AND HOUSE MARKET George Filopoulos , Investment Manager, Trastor REIC Tassos Kotzanastassis , Chairman, ULI Greece & Cyprus Managing Director, 8G Capital Partners Fofi Paschalidou , Thessaloniki office Director, Danos An alliance member of BNP PARIBAS Real Estate Konstantinos Haidoutis , President, Thessaloniki Association of Real Estate Owners Chair: Lefteris Potamianos , President, Real Estate Association of Athens-Attica
17.00	NETWORKING COFFEE BREAK
17.15	ANNUAL MEETING OF THESSALONIKI ASSOCIATION OF REAL ESTATE OWNERS Stratos Paradias , President, Hellenic Property Federation & International Union of Property Owners Kyriakos Savvidis , Chairman, GeoAnalysi Andreas Chiou , Chairman, Greek Property Managers Association (PASIDA) Konstantinos Haidoutis , President, Thessaloniki Association of Real Estate Owners Evangelos Minos , Lawyer, Secretary General, Thessaloniki Association of Real Estate Owners Mara Theochari , Civil Engineer, Member of the BoD, Thessaloniki Association of Real Estate Owners Theodoros Siozios , Tax Consultant, Member of the BoD, Thessaloniki Association of Real Estate Owners
19.00	END OF CONFERENCE